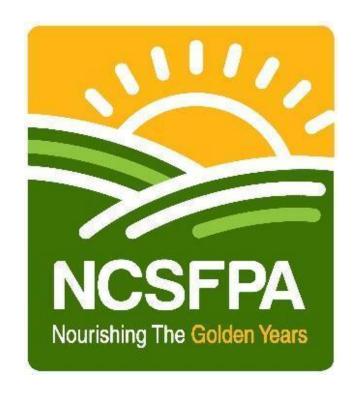
Welcome to today's NCSFPA webinar!

Our topic today is...

"Home Delivery with DoorDash"



Danielle Bozarth Past President God's Pantry Food Bank NCSFPA Region 9

NCSFPA Region 1



Tom Priest President Michigan Department of Education



Christina Peretti Vice-President The Greater Boston Food Bank NCSFPA Region 11



Lamont White Secretary Virginia Department of **Agriculture and Consumer Services** NCSFPA Region 3



Keisha Williams State Agency Director Virginia Department of Agriculture and Consumer Services NCSFPA Region 14



Tamara Dangerfield State Agency Director LA Department of Public Health NCSFPA Region 6



Frank Kubik **Local Agency Director** Focus: Hope NCSFPA Region 7



Tanya Gurule **Local Agency Director** Pueblo County USDA Food Distribution NCSFPA Region 4



Ernesto Guardian **Local Agency Director** Jacobs & Cushman San Diego Food Bank NCSFPA Region 2



Veronica Degutis **Local Agency Director** Facing Hunger Foodbank NCSFPA Region 12



Lindsay Sgambato Local Agency Director Rhode Island Community Food Bank NCSFPA Regions 5 and 10



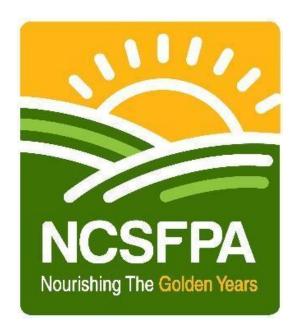
Allison Krys **Local Agency Director** Oakland Livingston Human Service Agency NCSFPA Region 8



Michelle Larson Local Agency Director Capital Area Food Bank NCSFPA Region 13



National CSFP Association Board of Directors 2022



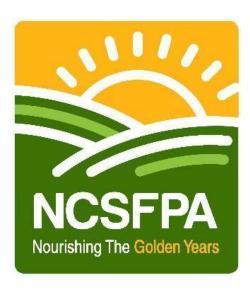
Thanks for joining us! Please...

Rename yourself and include your name and organization.

Put yourself on mute when others are speaking.

State your name, state, and organization when speaking.

Feel free to enter comments and questions in the chat.



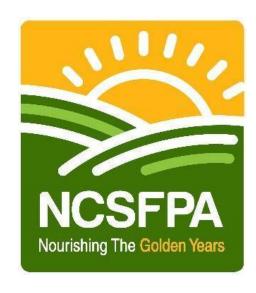
Introductions

Daniel Riff - Food Access Strategy & Operations, DoorDash

Ned Scher - Partnership Strategy & Development, DoorDash

Doug Murphy - Food Bank Onboarding & Account Management, Door Dash

Maritza Hernandez – Programs Director, LA Regional Food Bank









Our Goals



Increase **equitable access** to charitable food & resources Reduce stigma & **increase convenience & dignity** via **free** home delivery services.





085%

estimated meals delivered through Project DASH

deliveries of meals, groceries, household goods and school supplies

of Project DASH deliveries are made to communities of color

Project DASH Overview







Dashers will deliver anything

- USDA Food (CSFP, TEFAP, etc)
- Purchased & Donated food including perishables
- Prepared meals
- Household items



As long as it's not too heavy!

- Each package (box or bag, etc) should weigh under 25 lbs
- Multiple packages can be delivered to a single recipient



Or too far

- Drop off within a 10 mile radius from your pickup location.
- Road miles can be further.
- Unlimited pickup points





Using DoorDash for CSFP

- 1. Review the <u>DoorDash CSFP Launch Guide</u>
- 2. Share your interest in CSFP delivery with your state regulator
 - DoorDash is currently doing CSFP delivery in 13 states
- 3. Select delivery settings to meet your state's requirements
 - Electronic Signatures
 - Box return if client is not available to receive it.
 - ID Verification
 - Civil rights training/acknowledgement

7

FAQs

- No cost to you or your clients. No tips. Funded by DoorDash
- Dashers are background checked and need to meet high performance standards for Project
 DASH deliveries
- You request deliveries via a spreadsheet you provide to DoorDash at least one hour prior to pickup.
- A minimum of 10 boxes need to be sent out with each pickup.
- DoorDash does not participate in intake and this program is unrelated to the DoorDash app.
- Deliveries are typically completed in 90 minutes or less.
- Client data is carefully protected.



Submitting an Order

Store Name*	Store ID*	Date of Delivery*	Pickup Window	Pickup Window	Client First Name	Client Last Name	Client Street Address*	Client Unit	Client City*	Client State*	Client ZIP*	Client Phone*	Dropoff Instructions (250 character max)
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	123 Main Street		Akron	ОН	44203	1234567891	Leave at door
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	124 Main Street		Akron	ОН	44203	1234567891	Inside the screened porch
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	125 Main Street		Akron	ОН	44203	1234567891	Leave at front door
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	126 Main Street		Akron	ОН	44203	1234567891	Upstairs apartment go in mi
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	127 Main Street		Akron	ОН	44203	1234567891	Leave on front porch
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	128 Main Street		Akron	ОН	44203	1234567891	Leave at front door
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	129 Main Street		Akron	ОН	44203	1234567891	Please leave at back door
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	130 Main Street		Akron	ОН	44203	1234567891	Leave on porch please
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	131 Main Street		Akron	ОН	44203	1234567891	Leave on front porch
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	132 Main Street		Akron	ОН	44203	1234567891	Leave at door
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	133 Main Street		Akron	ОН	44203	1234567891	On front porch
ACRFB	AKRON-1	10/5/2021	1:00:00 PM	3:00 PM	Jane	Doe	134 Main Street		Akron	ОН	44203	1234567891	Leave at the front door. On t

- Pickup location
- Delivery Date and pickup window
- Neighbor first and last name (last name is optional)
- Neighbor address

- Neighbor phone
- Drop off instructions (for example: "ring doorbell for 2nd floor")
- Number of items in delivery

CONFIDENTIAL



Hunger Free PA and DoorDash

	July 2021	June 2022	
Deliveries	59	4,765	
Food Banks	2	9	
Pickup Locations	2	96	
Participation Rate over 95%	2	7	
State Participation Number	29,335	33,288	
State Participation Rate	81%	93%	







Expanded Home Delivery Partnerships Within CSFP

In order to remove barriers and increase enrollment in CSFP during the pandemic, some programs have expanded their home delivery

partnerships. In Pennsylvania, Hunger-Free PA and the Pennsylvania Department of Agriculture (PDA), who administer CSFP in the State, utilized Link2Feed for the program, using a partnership with DoorDash to deliver CSFP packages. The pilot was first funded for six months, starting in July 2021, and after achieving success, was funded by DoorDash through Project DASH for Hunger-Free PA, Feeding

Clockwise from top left: Our first two Dashers in 2021, an example of the support we've received from the Commonwealth of Pennsylvania and media coverage, a blurb from the USDA Food and Nutrition Service Bulletin.



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